

Strategic Sourcing Manager

Job Type: Full-Time 40-45 hours/week, M-F 8-5

Location: Middleton, WI

Department: Operations/Supply Chain

Compensation: Salary + Benefits

Overview:

Are you looking to take your career to the next level? Vortex Optics is seeking a decisive, relational, results oriented person, who would establish, manage and optimize vendor relationships to consistently improve supply chain efficiency. In a highly collaborative and innovative environment like Vortex, you will help create the bridge between concept and reality. Are you looking for that opportunity to work with an exceptional group of like-minded people in an empowering work environment? It's an exciting time to join the Vortex Optics team.

Core Responsibilities:

- Lead the growth and development of the Strategic Sourcing team.
- Create, execute and continuously improve strategic sourcing initiatives aimed at optimizing the cost, quality, delivery and lead times of our products.
- Find, evaluate and onboard new supply sources whose technical abilities, quality, capacity, and cost offerings align with the needs of our organization.
- Work closely with internal stakeholders, including Engineering, Supply Chain, Finance, and Sales to ensure cooperation, understanding and alignment of all sourcing strategy initiatives.
- Create, implement and manage a supplier evaluation process utilizing cross-functional key performance metrics and score carding.
- Develop and implement action plans as needed to resolve supplier capacity, quality, or delivery issues.
- Develop multiple sourcing strategies when cost effective to mitigate supply chain risks.
- Work with the Legal department as needed to establish supplier contract terms and conditions as needed.
- Work with Sales Management to understand customer driven project needs. Work to identify potential sources of supply that meet all project specifications.
- Monitor and communicate relevant global market prices and other economic factors, assessing their impact on Vortex Optics.
- Other duties as needed.

Other Requirements

- Strong knowledge of strategic sourcing and supplier performance management best practices.
- Ability to build and manage effective business relationships, with both internal and external partners.
- Experience facilitating results based negotiations.
- Ability to objectively consider alternatives and quickly implement appropriate actions to address root cause issues.
- Analytical, data driven approach with high attention to detail.
- A strong work ethic and positive "can-do" attitude with pride in the quality of their work.
- Travel approximately 20% of the time, both domestic and internationally.

Qualifications:

- Bachelor's degree in Engineering, Supply Chain Management, or a related discipline with at least seven years of progressive experience in sourcing or procurement or an equivalent combination of education and experience.
- Career focused around OEM distribution business models.
- Knowledge and understanding of the Optics industry, ideal.
- Fluency in Mandarin, Cantonese, Filipino and/or Japanese, a plus.